



## CHIEF EXECUTIVE OFFICER Jewish Federation of Omaha Omaha, Nebraska

### Organizational Overview

Founded in 1903 as the Association Charities, the Jewish Federation of Omaha (JFO) is a collective of people and organizations that serves as Jewish Omaha's hub for innovative solutions and collaborative services and a driver of meaningful social change where anyone who needs help can get it and where an energized Jewish community grows and celebrates.

The JFO has an annual campaign in the range of \$3.4 million, a total operating budget of approximately \$24 million and a total full-time professional team of 328. The JFO owns and operates a 37-acre campus that houses several agencies under its governance and operational umbrella:

- The Staenberg Omaha JCC
- The Rose Blumkin Jewish Home & Jewish Senior Outreach
- The Jewish Press
- Jewish Family Services
- Community Relations Council
- Institute for Holocaust Education

The following partner agencies are also located on the JFO campus:

- Freidel Jewish Academy (K-6, expanding to K-8 in August 2023)
- Nebraska Jewish Historical Society
- Henry Monsky Lodge of B'nai B'rith International
- Anti-Defamation League Plain States Regional Office

**JFO Mission Statement:** To build and sustain a strong and vibrant Omaha Jewish community and to support Jews in Israel and around the world.

**JFO Core Values:** Judaism + Collective Responsibility + Community + Education + Health and Well Being + Integrity + Leadership + Stewardship.

The Omaha Jewish Community includes approximately 8500 people, and the greater metro area is home to four congregations and a Chabad House. Omaha ranks among the leading Jewish communities in America in per capita giving. The Jewish Foundation of Omaha has over \$120 million in total assets under management divided between endowment and donor advised funds and family foundations.

For more information about the Jewish Federation of Omaha, please visit: <https://www.jewishomaha.org/>

### The Opportunity

The Chief Executive Officer position is an incredible leadership opportunity for an experienced C-suite level professional who is a strong and decisive executive manager, passionate about the Jewish community and peoplehood and can engage, galvanize, and inspire people and a community. The CEO will lead a large and complex multi-service operation with diversified businesses under its governance structure encompassing community planning and community development, financial resource development, human and social services, programming, health and wellness, and education. Successful candidates should have relevant experience and a track record in driving success in executive leadership, fundraising, organizational strategy and culture, and community relations.

### CEO Priorities:

- *Lead, motivate, supervise, evaluate, and recruit a high-performing professional team that can effectively carry out the mission and programs of the Federation.*
- *Assess organizational culture, identify gaps and needs and propel continuous quality improvements*
- *Drive the planning and execution of financial resource development activities within the community, with emphasis on developing effective strategies to increase the annual campaign, diversify and grow the donor base, and develop the next generation of donors and leaders.*
- *Execute and implement the strategic plan and programs which advance the shared vision formulated within the Board.*
- *Be the voice of Jewish Omaha - serve as a spokesperson for the JFO's mission, vision, values, programs, achievements, and challenges.*
- *Serve as a bridgebuilder, representing the organization throughout the Jewish community and the community at large, creating an environment of cooperation, collaboration, and appreciation.*

### Responsibilities

#### **Executive Leadership:**

- Lead and direct the Executive Management team comprised of six agency heads and two Jewish Federation direct reports
- Supervise and partner with the JFO's senior management to ensure the proper functioning and execution of financial, campaign, operational, administrative and facilities functions
- Motivate and inspire the Jewish community around important community issues and lead the Jewish Federation of Omaha in considering, and responding to, emerging needs of the Jewish community locally, nationally, and abroad
- Overall fiscal responsibility for the JFO including developing and managing budgets and regular financial reporting in partnership with finance staff and board finance committee. Regularly evaluate the management and status of the JFO's financial resources and procedures
- Create and articulate a strategic vision, in partnership with the Board and community leaders, to guide the Jewish Federation of Omaha into the future
- Establish and communicate a clear governance and operating structure between the JFO Board of Directors and agency boards and drive engagement with umbrella agency and partner agency leadership through frequent communication and clearly established priorities

#### **Resource Development:**

- Supervise and motivate the professional team responsible for financial resource development within the community
- Be personally active in cultivating and stewarding major donors, including multi-generational families. Solicit major contributors for annual campaign, designated campaigns, and endowment fund
- Assure the consideration of best practices and effective planning and implementation across all campaign strategies including annual and individual giving; capital, endowment and emergency appeals and institutional giving (corporate and foundation) and sponsorships
- Drive efforts to engage and cultivate the next generation of donors through outreach, inspired programming, and leadership development
- Provide strategic guidance to build a prospect pipeline of potential donors and leaders from the under and unaffiliated Jewish community

## **Organizational Structure, Operations and Culture**

- Recruit, motivate, supervise, mentor, and evaluate a high-performance professional team of agency executive leaders and senior managers that can effectively carry out the primary programs and mission of the JFO and its umbrella agencies
- Assess organizational and governance structures and recommend and implement necessary changes to assure these structures are sound, functional, and effective to meet the collective needs of the JFO, its agencies and resident partners and the Jewish community at-large
- Deepen and strengthen the culture of cooperation both within the Federation and its agencies, ensuring staff are working in concert to advance the mission and goals of the JFO
- Ensure that JFO's human resources, operations, facilities/maintenance, and technology/systems are aligned and supported to meet needs and expectations
- Cultivate a culture that values high staff morale and professional development and growth; create an environment of team, collaboration, and appreciation throughout the JFO organization

## **External Relations:**

- Serve as a key spokesperson of the Jewish Federation Omaha and the voice of Jewish Omaha
- Represent the organization throughout the Jewish community and the community at large, with private and public funders in the community and national and international Jewish organizations
- Position the JFO as a resource, convener and facilitator of strategic partnerships, programs, and initiatives
- Serve as a bridgebuilder, strengthening the culture of collaboration both within the Jewish Federation and with its local agencies, partners, congregations, and other organizations throughout Omaha

## **Qualifications**

- Track record of successful C-Suite leadership in a not-for-profit, private, or public enterprise with a diverse and complex constituency; experience with multiple brands, product lines or multi-services agencies a plus
- Proven business and financial acumen, with experience leading positive and sustainable operational and cultural change within an organization
- Possess excellent organizational skills and operational understanding to successfully manage a variety of responsibilities with accuracy
- Strong decision making and analytical skills; action-oriented with the ability to build consensus across a variety of stakeholders
- Significant experience in people management and can build effective and high functioning teams that can set and achieve goals
- Experienced in relationship building and major gift donor solicitations; able to articulate vision and share passion to connect with donors and prospects
- Can inspire, motivate, and engage professional staff, volunteer leaders, donors, other stakeholders
- Understands how to connect people to one another and organizations to other organizations; recognizes similar interests and missions and serves as a bridge builder
- Possesses strong communication skills and the ability and willingness to serve as a spokesperson both within the Jewish community and externally
- Exhibits evidence of fostering an atmosphere of transparency, cooperation, collaboration, and positivity; demonstrates highest degree of personal responsibility and accountability
- Has a passion of the Jewish community, life and culture, and a love of the state of Israel and a base of knowledge to share with others: high level of conversancy in, and has personal experience with, Jewish ritual, holiday practice, and Jewish education and is familiar and comfortable with diversity of Jewish practices

To apply, recommend candidates or, for more information please contact:

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This position description is based upon material provided by the Jewish Federation of Omaha, an equal opportunity employer.